

IN SUPPORT OF KELLEY ENTERPRISES' BID FOR ROAD MAINTENANCE

To: bill.truex@charlottecountyfl.gov

Please feel free to select or adapt any of the points below to email Commissioner Bill Truex in support of maintaining our current roads contractor.

Commissioner Truex has set a challenging goal of receiving 100 emails/phone calls, which may be enough to motivate the County to re-consider the "lowest bid" award.

Following the recent RFP for road maintenance, Charlotte County received two bids: one from Kelley Enterprises and one from Gator Paving & Grading. As the low bidder, Gator Paving and Grading has been recommended to be awarded this contract on December 10, 2019 before the BCC. There is only a 9% difference in the two estimated bids.

We believe that Kelley Enterprises should be awarded this contract for the following reasons:

- Kelley can provide continuity on this project having been executing our maintenance to the satisfaction of the Island stakeholders for the past 3 years.
- Kelley has site specific and historical knowledge of our island roads.
- Kelley has established consistently good communication with residents, Charlotte County Public Works and the Don Pedro/Knight Islands Street and Drainage MSTU Advisory Board.
- Kelley has an efficient relationship with Palm Island Transit (the ferry) and understands the intricacies of using this service (timing, tides, procedures, etc.).
- Kelley has superior capability and location of personnel and equipment.
- Over the past three years Kelley has been grading on an "as needed basis", resulting in nearly immediate response time when conditions warranted it. Roads have been maintained following rain events (which create potholes) and periods of excessive traffic (which creates wash-boarding).
- Kelley has been very responsible with the stewardship of our budget. Grading has occurred as frequently as twice a week, without incurring substantial cost overruns to our taxing unit. The estimated mobilization fees for Gator Grading & Paving to bring equipment & personnel out here is \$3500. Kelley's is \$225.
- Gator has a history of work performance on the Island which exhibited far lower standards in maintenance/improvements, resulting in extreme dissatisfaction of the Island stakeholders who ultimately pay the bill for these services.